



SHARPS

Est. 1967

ELECTRICAL

SHARPS ELECTRICAL (PTY) LTD

HIGH LEVEL OVERVIEW PRESENTATION



INTRODUCTION TO BOTSWANA

Botswana is a landlocked country in Southern Africa, known for its stable democracy, rich cultural heritage, and remarkable wildlife. Since gaining independence from Britain in 1966, Botswana has been celebrated for its strong governance and steady economic growth, largely fueled by diamond mining, tourism, and agriculture.

Gaborone, the capital city, is the country's political and economic hub. Botswana has a small population. Botswana's economy has transformed from one of the poorest in the world at independence to one of Africa's most prosperous, with a high level of human development. Its political stability, effective governance, and commitment to conservation make it a unique success story on the African continent.

Botswana by statistics:

Population	2.39 Million
GDP	\$42 Billion
Land Area	581,730 km ²





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INTRODUCTION TO SHARPS ELECTRICAL (PTY) LTD

Established on October 5, 1967, under the Companies Proclamation Act No. 71 of 1951, Sharps Electrical was set up as both an electrical contractor and wholesale outlet servicing the Botswana market with electrical goods and services.

As a wholesaler we represent a large spectrum of world leading brands, of which we are sole partners for a number of them.

As an electrical contractor we have carried out works on a number of building services sectors, such as tourism, healthcare, commercial, residential and industrial.

Headquartered in Gaborone with an additional regional office in Francistown, we employ circa 200 staff. All our Engineers are registered with the Botswana Engineers Registration Board.

On the 1st January 2025, we became a 100% Citizen Owned firm which will bring along many a new opportunity in the Botswana market.



Rebranding



WHO WE ARE

OUR VISION

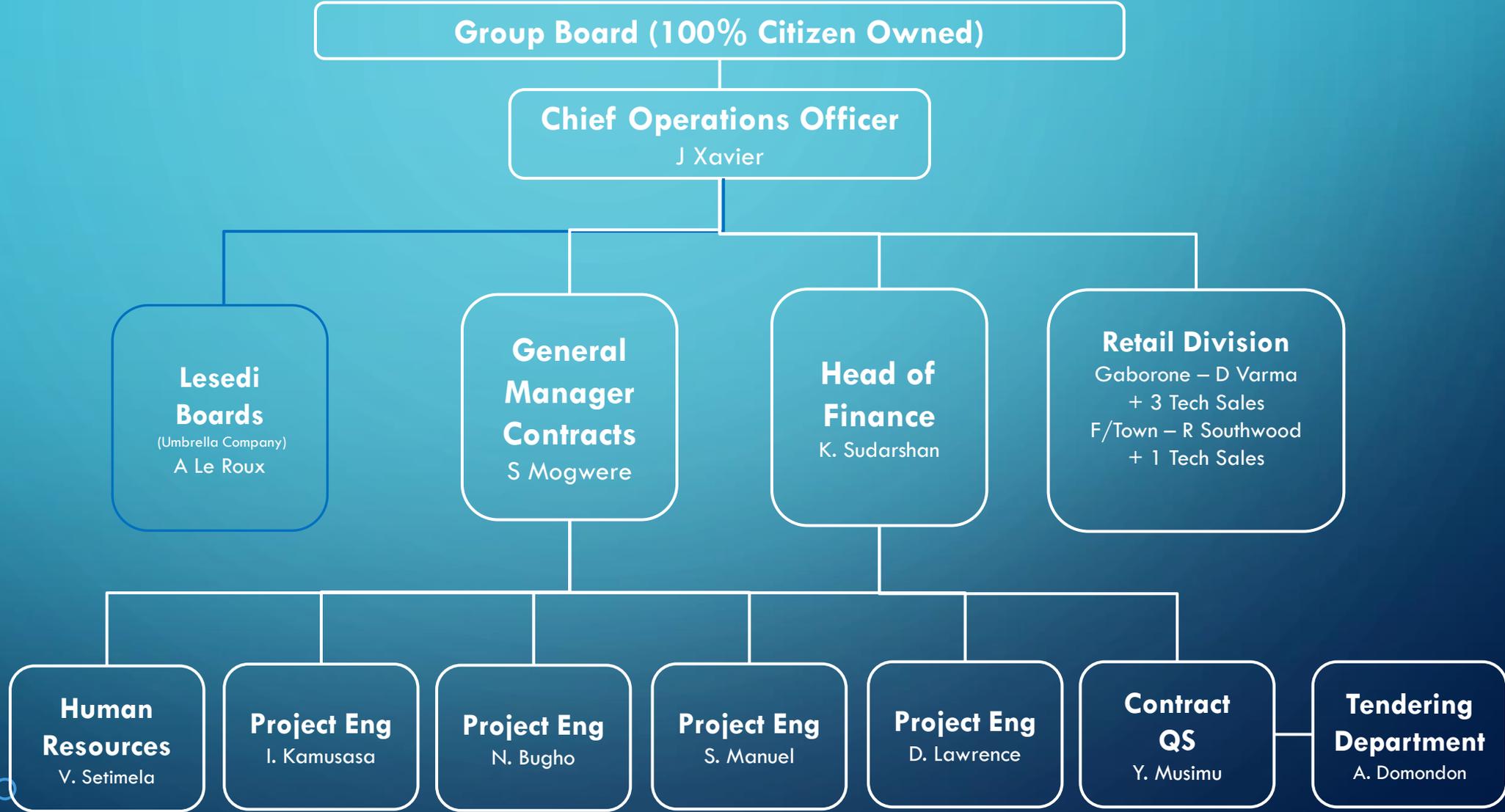
Sharps Electricals' vision is to excel in electrical solutions for Contracting, Retail, and Wholesale. We aim to revolutionize the industry with top-quality products and exceptional customer experiences, becoming Botswana's go-to destination for all electrical needs.

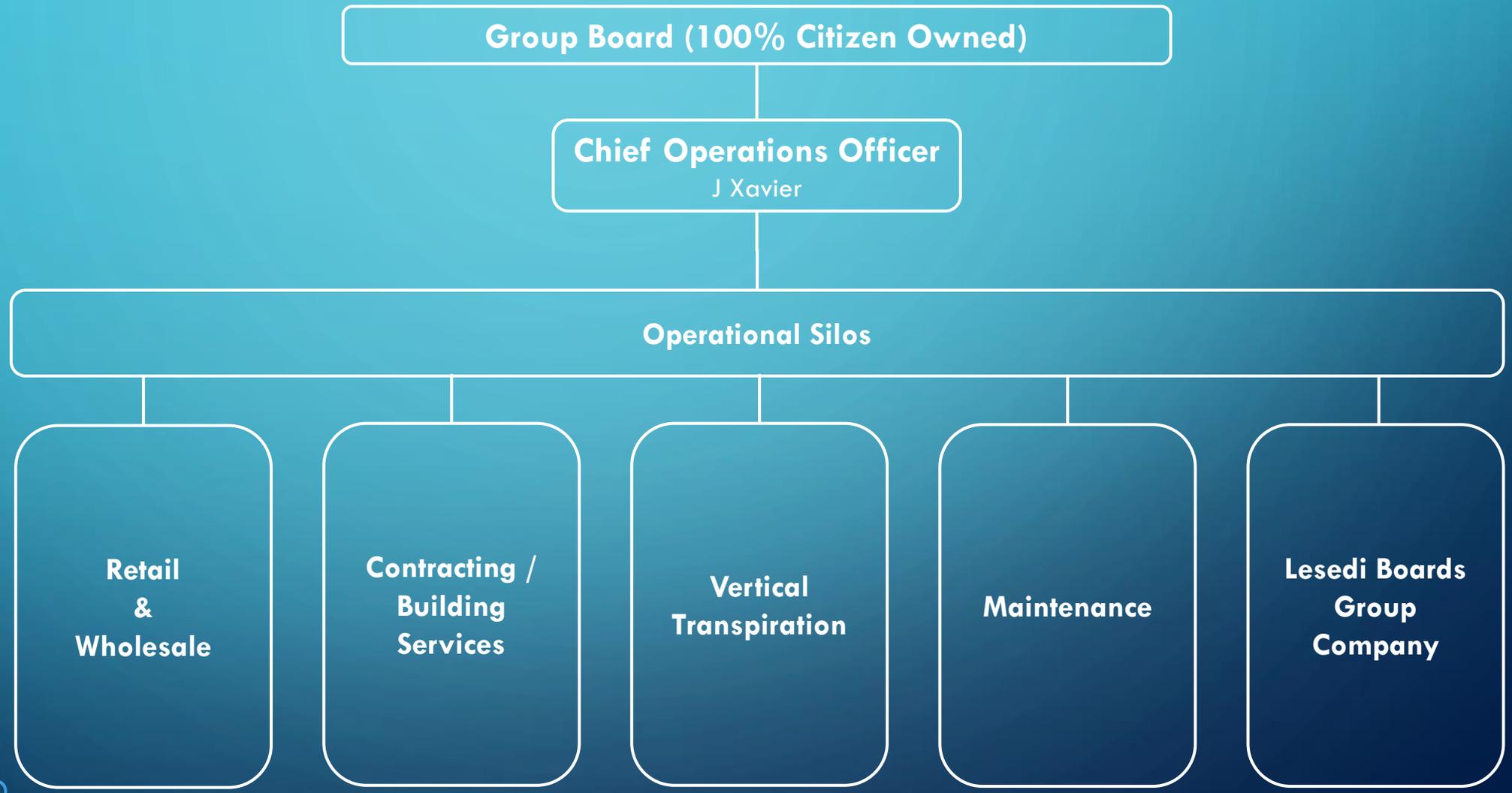
OUR MISSION

Sharps Electricals delivers top-tier electrical services, products, and solutions across Contracting, Retail, and Wholesale. We're committed to safety, innovation, and customer satisfaction, building trust and empowering our community with excellence.

OUR VALUES

- Diversity and Inclusion
- Integrity
- Innovation
- Excellence
- Substantiality
- Customer-Centric
- Teamwork
- Employee Development





RETAIL

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At Sharps Electrical we're more than just an electrical wholesaler – we're your partner in powering success. With a vast selection of top-quality electrical products, competitive pricing, and a knowledgeable team of experts, we make sure you have everything you need to complete your projects on time and within budget.

Our trained engineers are on hand to provide technical support and tailor solutions that meet your specific requirements, whether it's for large-scale commercial installations or small residential jobs.

Choose Sharps Electrical for reliability, expertise, and unmatched customer service that keeps your business ahead of the curve!

We sell and support several brands in Botswana, below are some of the key partnerships :



RETAIL Continued

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Life Is On



CONTRACTING

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BUILDING SERVICES

At Sharps Electrical, we are your reliable partner for all building service needs, offering a full range of solutions to ensure your facilities are constructed and commissioned to the highest levels, ensuring optimal performance once complete. Whether it's high voltage reticulation, electrical systems, lighting, UPS and generator back-up systems, or fire safety, our expert team is equipped to manage every aspect of your projects construction phase. We guarantee value at every stage—from procurement, installation to commissioning.

While we often work with pre-designed solutions, we also have the in-house expertise to deliver comprehensive turnkey services for our valued clients, covering design, procurement, installation, and commissioning.

We have experience across all sector's of industry – commercial, healthcare, industrial & tourism.

We have built a legacy on delivering projects. Below are some of the most recent projects we have executed.

CONTRACTING

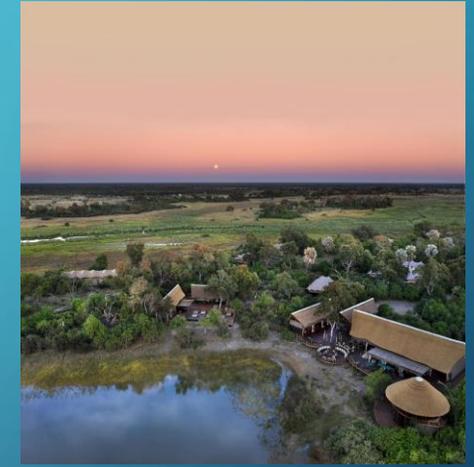
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SHARPS

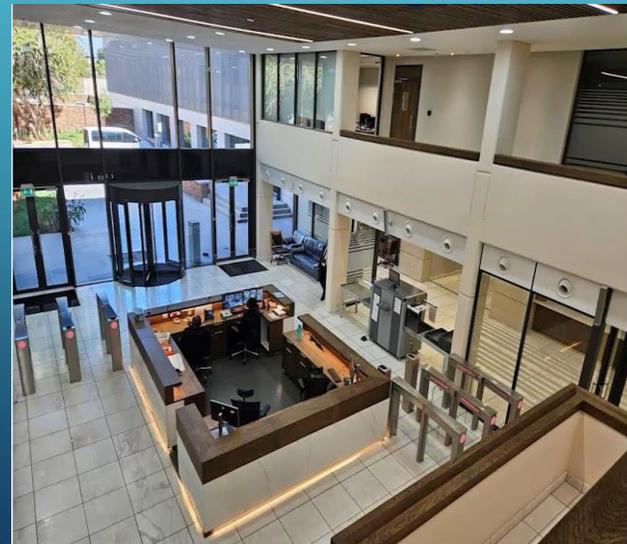
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Atzaro Okavango
P6.5m Electrical
Tourism



Bank of Botswana
HQ
P75m Electrical
**Commercial & Data
Centre**



CONTRACTING

Continued

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Lobatse Clay Work
P17m Electrical
Industrial



Bolux
P3m Electrical
Industrial



CONTRACTING

Continued

SHARPS

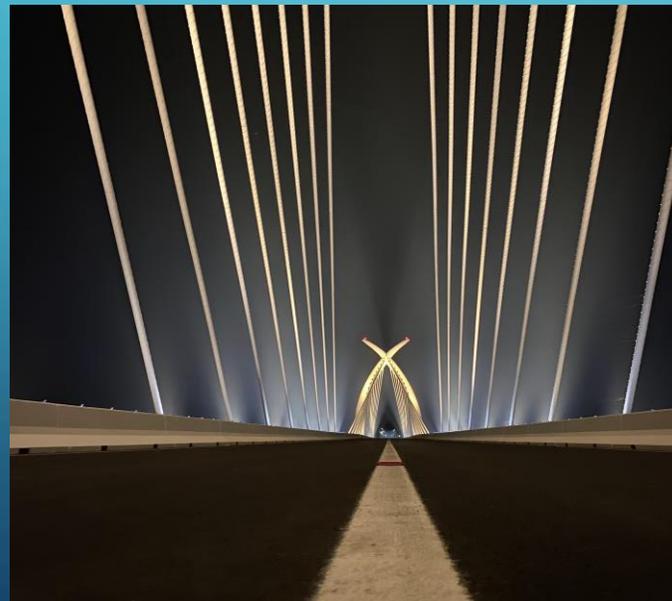
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Fields Mall
P45m Electrical
Retail



Okavango River
P15m Electrical
Bridge Infrastructure



CONTRACTING

Continued

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MAINTENANCE

Once your facility is complete, we can offer a comprehensive predictive maintenance programme that ensures your facility runs efficiently, safely, and complies with all industry regulations. With our ongoing maintenance and emergency support, we help you reduce operational costs, minimize downtime, and extend the lifespan of your equipment. Choose Sharps Electrical for reliable, expert building services, allowing you to focus on what truly matters—your business.

We are currently maintain all the electrical systems at Sir Ketumile Masire Teaching Hospital which is a 450 bed hospital, Molapo Motors, Naledi Motors and iTowers to name a few.



CONTRACTING Continued

Cibēs

KONE

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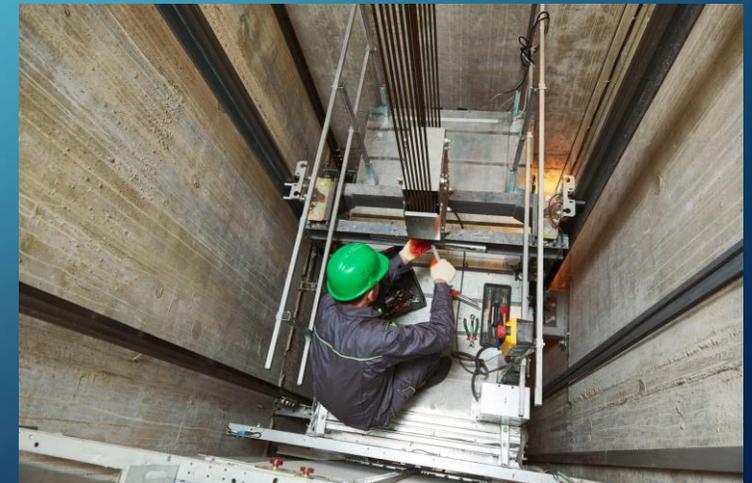
VERTICAL TRANSPORTATION

Sharps Electrical is proud in-country partner for KONE and Cibes in Botswana. We have a track record of vertical transportation installations throughout the county, with circa 55 lifts installed since 2018. Our Clients include Gallo Mall, Zambezi Towers, Ministry of Health, PWC, Kalafi Clinics and Civil Aviation Authority Botswana. Our offer is based upon both elevators and escalators that are known for reliability in the retail sector across the globe and particularly in Southern Africa.

Our KONE offer is aimed at the commercial and industrial sectors, whilst Cibes offer is aimed at the residential and light industry sectors.

We provide both NEW FIT OUTS and RETROFITS into existing facilities. Our state of the art solutions are available for all buildings, with a wide range of innovative elevators and escalators.

We lead the industry in advance maintenance services with our in-country Team, providing 24 / 7 call out service.



LESEDI BOARDS (PTY) LTD



Lesedi Boards is a group company which was established in 1981 to manufacture power skirting and trunking. As more regional manufacturers began producing wireways, management decided to restructure in 1998 we started our journey of manufacturing electrical distribution boards for the Botswana market.

We proudly produce and supply superior quality electrical switchboards, motor control centres, metering kiosks, and feeder pillars. Utilizing our in-house CNC equipment, bending machines, and powder coating facilities, we are able to meet and exceed our customers' specific requirements. Our distribution boards comply with leading local standards and specifications as detailed in the engineers' requirements.

We supply to commercial, hospital, and industrial markets throughout Botswana.



PARTNERSHIP

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WHY SHOULD YOU PARTNER WITH SHARPS IN BOTSWANA?

- Sharps is a well know brand name in Botswana with a legacy of 57 years of service delivery
- We are under new citizenship shareholding which has opened doors for your products in sectors that not all partners can penetrate
- Sharps is financially strong and credit guaranteed in South Africa
- We offer various routes to market for your brand, via wholesaling, contracting and Lesedi Boards
- We have established relationships with end users, architects, consultants and contractors
- We have vast experience of delivering all types of projects within budget and programme.
- We dedicated technical engineer who will be responsible for the portfolio
- We will carry stock to facilitate fast servicing of the market
- We have relocated to a new and exciting premises which will have an enhanced showroom, with a dedicated product areas.

CONTACT US

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Locations



Plot 1235
Haile Selassie Rd
Industrial Area
Gaborone

Plot 1534
Mabuasehube Street
Light Industrial
Francistown

Phone Numbers



+267 395 2341 (Gaborone)
+267 75 506 080 (WhatsApp Gaborone)

+267 241 2349 (Francistown)
+267 78 432 493 (WhatsApp Francistown)

Emails



Gaborone | salesgabs@sharps.co.bw
Francistown | | salesftown@sharps.co.bw

Social Media



Scan Me
for our Website

